

## MEMORANDUM

Ref : TONE/20191223/01/EN  
Date : 23 December 2019  
To : TONE WOW PLUS and TONE WOW EXCEL Members

**Subject : Revision of LITE Starter Pack Price and Fast Track**

Dear TONE WOW Members

### Good News! Recruitment Incentives for LITE Starter Pack will be paid One-Time, up to RM 5.00

Currently, Recruitment Incentives of LITE Member is RM 3, RM 2 and RM 1, with minimum RM 30 TopUp and paid over period of three (3) Months.

**Effective 1<sup>st</sup> January 2020**, Recruitment Incentives of **LITE** Member will be One-Time Payment and based on First Reload of any amount after Registrations, as follows:

First Reload Upon Registration	RM 10	RM 20	RM 30	RM 40	RM 50 & Above
One-Time Recruitment Incentives	RM 1	RM 2	RM 3	RM 4	RM 5

Due to limited stock of LITE Starter Packs, pending productions and delivery of new LITE Starter Packs ordered, all TONE Members will be limited to the following:

a. Maximum Allowable to Purchase are as follows:

TONE WOW <b>PLUS</b> Rank	BP	PBR/BR	PSC	SC	NM
TONE WOW <b>EXCEL</b> Rank	BP	BR	SC	JC	NM
Maximum LITE Starter Pack	2,000	2,000	1,000	500	10

b. All purchase of LITE Starter Pack above **MUST BE ACCOMPANIED** BY 10% PUSH Starter Pack

Example: A Branch Member purchase of 1,000 LITE Starter Packs, **MUST** also purchase 100 PUSH Starter Packs

Look out for more revisions and greater offering in the year 2020. We are committed to provide the best possible for TONE WOW Members.

**WE CARE, WE SHARE**

Yours Sincerely

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Chia Han Hui  
Head of Network and Channels

## MEMORANDUM

Ruj : TONE/20191223/01/BM  
Tarikh : 23 Disember 2019  
Kepada : Ahli Ahli TONE WOW EXCEL and TONE WOW PLUS

**Subjek : Penyemakan Semula Harga Pek Permulaan LITE dan Insentif Pendaftaran**

Ahli Ahli TONE WOW

### Berita Baik!

**Insentif Pendaftaran untuk Pek Starter LITE akan dibayar sekali gus, sehingga RM 5.00**

Pada masa ini, Insentif Pendaftaran Pek Permulaan LITE adalah RM 3, RM 2 dan RM 1, dengan Tambah Nilai minima RM 30 dan dibayar selama tempoh tiga (3) Bulan.

**Berkuatkuasa 1 Januari 2020**, Insentif Pendaftaran Pek Permulaan **LITE** akan dibayar sekali gus dan berdasarkan kepada Nilai Tambah Nilai Pertama selepas Pendaftaran, seperti berikut:

<b>Tambah Nilai Pertama selepas Pendaftaran</b>	RM 10	RM 20	RM 30	RM 40	RM 50 & keatas
<b>Insentif Pendaftaran</b>	RM 1	RM 2	RM 3	RM 4	RM 5

Disebabkan stok terhad Pek Permulaan LITE, sementara menunggu produksi dan penghantaran Pek Permulaan LITE yang baru, pembelian semua Ahli TONE akan dihadkan kepada yang berikut:

a. Maksimum yang Dibenarkan Dibeli adalah seperti berikut:

Pangkat TONE WOW <b>PLUS</b>	BP	PBR/BR	PSC	SC	NM
Pangkat TONE WOW <b>EXCEL</b>	BP	BR	SC	JC	NM
Pek Permulaan LITE Maksima	2,000	2,000	1,000	500	10

b. Semua pembelian Pek Permulaan LITE di atas **HARUS BESAMA** 10% Pek Permulaan PUSH

Contoh: Pembelian Ahli TONE berpangkat BP adalah 1,000 Pek Permulaan LITE, MESTI juga membeli 100 Pek Permulaan PUSH

Lebih banyak perubahan yang hebat akan dilakukan pada tahun 2020. Kami komited untuk memberikan yang terbaik kepada Ahli TONE WOW.

***We Care, We Share***

Yang Berhar

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Chia Han Hui

Head of Network and Channel