

861591-U

Tone Excel

TONE EXCEL INTERNATIONAL SDN BHD
(Formerly known as Tone Excel Sdn Bhd)

821189-A

TONE PLUS

TONE PLUS SDN BHD

1225327-U

TONE WOW

TONE WOW SDN BHD

B-G-1, Jalan 3/149E,
Taman Sri Endah,
Bangunan
Endah Promenade,
Bandar Baru
Sri Petaling, 57000.
Sri Petaling,
Kuala Lumpur.

MEMORANDUM

Ref : TW/2020309/01/EN
Date : 09 March 2020
To : TONE EXCEL, TONE PLUS, TONE WOW EXCEL and TONE WOW PLUS MEMBERS
Subject : **Auto Rank Promotion for 2020: Revised Criteria**

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Dear TONE WOW Members

Memo dated 07 January 2020 (Ref: TW/20201007/01/EN) Referred.

The criteria for Automatic Promotion to TONE WOW EXCEL Junior Centre, TONE WOW PLUS Service Centre, TONE WOW EXCEL Service Centre and TONE WOW PLUS Premium Service Centre has been revised.

No changes on the criteria for Automatic Promotions to Branch.

Please see attachment A for the revised criteria

Yours Sincerely



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Chia Han Hui
Head of Network and Channels

Attachment A

1. Promotion

- a. Monthly Revenue Share Incentives, Excluding Member's Own Account and any other incentives

	TONE WOW EXCEL		TONE WOW PLUS	
Promotion From	Normal Member	Junior Centre	Normal Member	Service Centre
To	Junior Centre	Service Centre	Service Centre	Premium Service Centre
Minimum Monthly Incentives	RM 200.00	RM 500.00	RM 200.00	RM 500.00

- b. Promotion to the new rank will take effect the following month after qualified. The Incentives and Reward for member promoted will take effect, NOT during the qualified month but, the following month after qualification

Example:	If a TWE LITE Member achieve total monthly revenue share (excluding fast track and any other incentives) of RM 200 on 16 th January 2020, the said member will be promoted to Junior Centre on 1 st February 2020 and the rewards and benefits of Junior Centre will be enjoyed beginning of 1 st February 2020.
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2. Probation

- a. Probation Period is 180 days from date of promotion.
- b. During probation Period, the promoted member must achieve the following:

	TONE WOW EXCEL		TONE WOW PLUS	
Promotion From	Member	Junior Centre	Normal Member	Service Centre
To	Junior Centre	Service Centre	Service Centre	Premium Service Centre
New Members with <u>minimum 90 days</u> active period	10 Direct Members	30 Direct Members and 1 Direct Junior Centre	10 Direct Members	30 Direct Members and 1 Direct Service Centre

- c. Failure to achieve the above, the promoted member will be DEMOTED TO PREVIOUS RANK after the probation ended.

Example:	If TWP Service Centre is promoted to Premium Service Centre on 1 st February 2020, the Probationary Period is 180 Days from 1 st February 2020 and by 26 th June 2020, if the TWP Premium Service Centre does not have 1 Direct Service Centre and 30 New Direct Members with minimum ACTIVE PERIOD of 90 days, then the Premium Service Centre will be demoted to previous rank on July 2020.
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